



Service Provider Business
Cisco Systems, Inc.
5030 Sugarloaf Parkway
Lawrenceville, GA 30042

Direct: 770 236-7886
FAX: 770 236-4751
lightfg@cisco.com

February 6, 2012

To: oneM2M Officers

Re: Letter of support for nomination of Mr. Philip Jacobs as candidate for the Position of oneM2M WG2 Vice-Chairman

I consider it a privilege to nominate Mr. Philip Jacobs as candidate for the Position of oneM2M WG2 Vice-Chairman.

Phil has been a contributor to the telecommunication industry since 1979, excelling at many engineering leadership and management positions during his professional tenure.

Since 1999, Phil has been a Sr. Engineering Manager with Cisco Systems, and has led several groups in developing solutions to burgeoning technical issues and industry challenges. During this time Phil has been a lead contributor to multiple Standards Developing Organization, often taking leadership roles in the different SDO activities around the world over the last 12-13 years. Phil has also contributed to multiple technical papers and has developed many patents, further demonstrating not only his technical prowess, but his ability to articulate very complicated technical issues effectively.

I have personally worked with Phil for over 7 years. He is a gifted leader, possessing the skills needed to bring together professionals from different perspectives in a way that reveals common ground and promotes a concert of effort that has repeatedly led to amazingly beneficial results for all who participate.

Cisco is pleased to support the nomination of Philip Jacobs for the position of Vice-Chairman of the oneM2M WG2.

Sincerely,

A handwritten signature in black ink, appearing to read "Gale N. Lightfoot, Jr.", written in a cursive style.

Gale N. Lightfoot, Jr.
Senior Staff Program Manager
Office of the CTO, SP
Cisco Systems, Inc.