Nicolas DAMOUR, Senior Manager, Business and Innovation

Civil status:

Last update: 28/01/2013

Sierra Wireless, Lake Park, Allée du Lac Date of birth: March, 19th 1978 (34 years old)

31672 Labège Cedex, France Place of birth: Saint-Quentin (France)

<u>Phone:</u> (33) 670 706 003 Nationality: French <u>Email:</u> ndamour@sierrawireless.com Marital status: Married

PROFESSIONAL EXPERIENCE

Address:

| 06/2012 - current | Senior mgr, business & innovation development Market scouting for innovative products, services and Realization of proofs of concept, demos and pilot proj | business, establishment of partnerships |
|-------------------|--|--|
| 04/2010 - 05/2012 | Solutions manager, M2M solutions - EMEA Pre-sales support, answers to RFPs, project delivery o M2M projects contracting and management, management | of M2M solutions, solutions architecture |
| 09/2009 - 12/2009 | Business development & presales consultant Short-term presales contract for RFQ in Austria (telec | - |
| 04/2008 - 08/2009 | R&D Manager, telecom applications Supervision of teams of developers and testers, softwa Specification and architecture of DataXtender (see believe) | are quality assurance |
| 11/2004 - 03/2008 | Senior software designer for telecom applications Design & implementation of DataXtender, network & | |
| 01/2004 - 10/2004 | Senior software designer for mobile solutions Migration of the Austrian Social Security ERP; develo | Sybase , Vienna, Austria opment of mobile-based web applications |
| 06/2002 - 06/2003 | Web applications developer Design and implementation of a global J2EE web-bas | Accor Hotels, Paris, France and application for hotel activity reporting |
| 11/2000 - 04/2002 | Research engineer in adaptive hypermedia Design of authoring tools for adaptive hypermedia con | |

STANDARDS EXPERIENCE

2010 - current ETSI M2M Technical Committee

Sierra Wireless delegate

2012 - current **3GPP SA1**

Sierra Wireless delegate

SKILLS

Expertise Software and solutions architecture, Product management, Standards and Innovation

Telecom & standards 3GPP (general and Machine-Type Communications), ETSI M2M, OMA-DM, BBF TR-069, SIP Project management Team management Interpersonal skills, team building, resource planning, work dispatching

Software engineering Agile methods, Scrum, XP, Design patterns, Test Driven Development, Continuous integration

Software technologies Java J2EE, JSF, EJB, Web Services, JSP, Servlets, Struts, Hibernate, Wicket

LANGUAGES

| French: native | English, German: fluent | Romanian: fair |
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HIGHER EDUCATION

| 2010-2011 | Master in Strategic Management, University of Toulouse Graduate School of Management |
|-----------|--|
| | Specialization: Innovation Management (graduated magna cum laude as salutatorian) |
| 1997-2000 | Telecommunications Engineering Degree, ENST Bretagne, Brest, France |
| | Major in information technologies and cognitive sciences (CHMEST) |
| | Diplôme d'Études Avancées (Master of Science), University of Brittany, France |
| | Major in Computer Science and Mathematics applied to human sciences |
| 1994-1997 | Preparatory math & physics classes at Lycée Louis-le-Grand, Paris, France |